

Message Text

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PAGE 01 GOTEBO 00040 260816Z

16
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 015070

R 260751Z JUL 76
FM AMCONSUL GOTEBOG
TO USDOC WASHDC
INFO SECSTATE WASHDC 0028
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBOG 0040

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0005
2. 072376
3. EABERG
4. 401 SWEDEN
5. A
- 6A. REPLY TO --
- 6B. MR. ALF DAHLSTROM
- 6C. AD EXPORT SERVICE
THURE ROINGS GATA 6
S-252 25 HELSINGBORG, SWEDEN
7. CABLE --; TELEX --; TEL. 042/14 15 30
8. --
9. 114. 9A. EXCLUSIVE AGENCY SWEDEN, DENMARK, FINLAND, NORWAY
10. DESCRIPTION
2393095-0100. TOTE BAGS MONOFILAMENT CLOTH WITH HANDLES
SAME MATERIAL, METAL OR OTHER TYPE. ALSO
INCLUDED ARE PURSE TYPE BAGS WITH DRAW STRINGS.
2221925-0200. TERRY WOVEN BED BLANKETS FOR HOSPITALS.
65 PERCENT POLYESTER AND 35 PERCENT COTTON.
155 CM X 245 CM. WEIGHT PER SQUARE METER
ABOUT 500 GRAMS.
3161073-0000 SCHOOL BAGS INCLUDING NOVELTIES AND TYPICAL

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US DESIGNS.

MR. DAHLSTROM REPORTS HE SOLD 400,000 TOTE BAGS IN 10 MONTHS. HE LOOKS FOR A NEW SUPPLIER AND ESTIMATES A POTENTIAL OF 500,000 BAGS PER YEAR IN THE FOUR NORDIC COUNTRIES.

HE HAS INQUIRY FROM HOSPITAL FOR 50,000 BLANKETS NEXT TWELVE MONTHS.

MR. DAHLSTROM AND HIS FATHER SOLD A BAKERY WITH AN ANNUAL TURNOVER OF 8 MILLION SWD.KR. AND TOOK UP RESIDENCE IN SPAIN. HIS FAMILY PRESENTLY LIVES IN SWEDEN AND MR. DAHLSTROM SPENDS CONSIDERABLE TIME IN SWEDEN WHILE STILL A RESIDENT OF SPAIN. A RELIABLE LOCAL BANKING SOURCE DESCRIBES HIM AS A TRUSTWORTHY PERSON. SINCE MR. DAHLSTROM IS NOT A SWEDISH RESIDENT IT IS DIFFICULT TO JUDGE HIS FINANCIAL POSITION, BUT IT IS BELIEVED THAT HE HAS GOOD RESOURCES AT HIS DISPOSAL. THE CONSULATE GENERAL RECOMMENDS BUSINESS RELATIONS PROVIDED MR. DAHLSTROM IS ASKED TO PRESENT SPANISH BANK AND/OR COMMERCIAL REFERENCES. BERG

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NNN

Message Attributes

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TAGS: BEXP, SW
To: SECSTATE WASHDC
BRUSSELS
MULTIPLE
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